

Industry: Manufacturing
FTE: >100
Revenue: > \$5M

Company: *Filtration Systems Inc. (FSI)*, established in 1980 and based in Waukesha, Wisconsin, is a leader in innovative filtration solutions. With a strong presence in the Energy and Oil & Gas sectors, FSI prides itself on using top-tier materials and maintaining strong partnerships with well-known OEMs worldwide.



Filtration Systems Challenges:

- Rising costs threaten long-term profitability
- Supply chain issues risk financial stability
- Legacy products becoming unsustainable
- Shrinking margins erode competitive advantage
- Potential market share and revenue loss

40%
Cost
Reduction

The Results

- ★ Achieved 40% cost savings on key components.
- ★ Strengthened supply chain with optimized suppliers.
- ★ Improved profitability and long-term business stability.

1. Filtration Systems Inc. asked GetAhead to analyze savings potential of Southeast Asia.

2. Analyze and compare filter materials across Southeast Asia.

3. Identified top suppliers in Thailand & India.

4. Verified plants & production methods at suppliers factories.

5. LSI awarded business to new suppliers, achieving 40% price reduction compared to status quo.