

Industry: Automotive
FTE: 2,500+
Revenue: \$2 million

Company: Leading Tier-1 Automotive Interior Supplier
Headquartered in North America, this company supplies high-performance interior solutions to major automotive OEMs. Known for quality-critical parts and advanced bonding techniques, the company operates globally with a skilled workforce.

Company Challenges:

- High import tariffs on aluminum panels from Europe
- Stringent aerospace-grade specs: adhesive bonding & tight tolerances
- Pressure to reduce costs in a competitive market
- Concern over consistency and performance of new suppliers

50%
Cost
Reduction

1. Assessed cost and availability of honeycomb panels in India

3. Validated adhesive strength and dimensional consistency

5. Ensured eligibility under tariff-free trade agreements

2. Shortlisted suppliers with aerospace-level quality control

4. Coordinated prototypes and qualification testing

6. Finalized long-term production and supply strategy

The Results

- ★ 25% Cost Savings
- ★ Tariff-Free Sourcing from India
- ★ Aerospace-Grade Bonding & Tolerances Met
- ★ Improved Part Consistency & Reliability